D-03-18-01

Date: March 23, 2018

Bulletin: All Dealers and Interchangeable Tag Holders

From: Business Licensing and Consumer Services

RE: Updates to the Dealer and Salesman Products

The MDOT MVA has partnered with members from the dealer community to update the regulatory requirement for dealer and salesman license renewal periods. Additionally, to support our commitment to premier customer service, we have added the interchangeable tag renewal procedure to MDOT MVA’s Fast Track web process.

Below are the details for these updates.

1. Beginning with April 2018 new and renewal licenses, the Salesman license renewal period is increasing from 1 year to 3 years.
   a. The $67.50 yearly fee will be multiplied by 3 years for a total of $202.50.
   b. On March 24, 2018 and thereafter, salesmen will be able to go to any MDOT MVA branch location for a 3-year license product at the 3-year fee.
   c. All 1-year and 2-year license products after March 24, 2018 must be processed at the Business Licensing and Consumer Services office at the Glen Burnie location Room 146 (this applies only to the March renewals who have not been completed prior to March 24, 2018; and to future applications where Business Licensing and Consumer Services approve less than a 3-year period).
   d. As a reminder, criminal background checks are required to be conducted within 30 days of all new and renewal salesman license applications.

   a. Once renewed online, the tag stickers will be sent via postal mail to the tag holder’s address on file.
   b. Tags with outstanding tickets will not be permitted to be processed online. Outstanding tickets must be satisfied, and the renewal must be processed in person at any of the MDOT MVA branch locations.

3. New, used, emergency, motorcycle, trailer, and wholesale dealer license renewal periods are increasing from 2 years to 3 years.
   a. The 3-year renewal period will be in effect no later than May 15, 2018 for June 2018 renewals.
   b. The yearly fee will be multiplied by 3 years for the total fee. Please see the below fee chart.
MDOT MVA will provide more information regarding the dealer license renewal period as we get closer to the date. For dealer licenses and salesmen licenses, Business Licensing and Consumer Services reserves the right to approve for a lesser amount than 3 years, depending on the status of the application.

<table>
<thead>
<tr>
<th>Business License</th>
<th>3-Year Fee</th>
<th>2-Year Fee</th>
<th>1-Year Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>New</td>
<td>$675.00</td>
<td>$450.00</td>
<td>$225.00</td>
</tr>
<tr>
<td>Used</td>
<td>$675.00</td>
<td>$450.00</td>
<td>$225.00</td>
</tr>
<tr>
<td>Emergency</td>
<td>$675.00</td>
<td>$450.00</td>
<td>$225.00</td>
</tr>
<tr>
<td>Motorcycle</td>
<td>$405.00</td>
<td>$270.00</td>
<td>$135.00</td>
</tr>
<tr>
<td>Trailer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Over 15 feet</td>
<td>$405.00</td>
<td>$270.00</td>
<td>$135.00</td>
</tr>
<tr>
<td>Under 15 feet</td>
<td>$135.00</td>
<td>$90.00</td>
<td>$45.00</td>
</tr>
<tr>
<td>Boat trailer</td>
<td>$135.00</td>
<td>$90.00</td>
<td>$45.00</td>
</tr>
<tr>
<td>Wholesale</td>
<td>$675.00</td>
<td>$450.00</td>
<td>$225.00</td>
</tr>
</tbody>
</table>

If you have any questions or concerns, please contact us at (410) 787-2950 or email at mvablcsd@mva.maryland.gov.